

CY 2012 BUDGET DRAFT	CY 2011 BUDGET	CY 2011 Projected Actual	CY 2012 BUDGET	JUSTIFICATION
REVENUES				
Contributions/donations	\$ 10,000	\$ 10,000	\$ 10,000	Continue and expand donor solicitation
Grants	\$ 16,686	\$ 16,686	\$ 25,000	Apply for at least 4 grants in 2012
United Way: Designated Donations	\$ 5,000	\$ 2,800	\$ 2,800	Reduction due to loss of UW Partner status
Title IIIB	\$ 334,459	\$ 259,543	\$ 259,543	AAA will hold LTCO harmless for CY 2012 funding
Title VII Elder Rights	\$ 73,012	\$ 39,778	\$ 39,778	AAA will hold LTCO harmless for CY 2012 funding
Title VII Ombudsman	\$ 77,955	\$ 39,405	\$ 39,405	AAA will hold LTCO harmless for CY 2012 funding
OS Support - PCC Grant	\$ 61,506	\$ 45,944	\$ 55,384	Grant received from SLTCO for 10/1/11-9/30/12; expect 2nd year funding at same level
SLTCO	\$ 25,000	\$ 67,958	\$ 60,503	10% decrease began 7/2011
Bed Fee	\$ 198,996	\$ 198,996	\$ 198,996	no indication of change at this time
Home Choice Cases	\$ 180,000	\$ 208,250	\$ 253,848	based on increased # of cases and receipt of 90% of \$5K payment per case
Home Choice Goods			\$ 114,000	Goods for HC consumers; reimbursed from ODJFS
TOTAL	\$ 907,659	\$ 889,360	\$ 1,059,257	
EXPENSES				
Salaries	\$ 512,604	\$ 506,530	\$ 573,751	Includes average 2% COL increase for staff; no staff additions planned
All Benefits	\$ 121,902	\$ 87,895	\$ 128,169	Health Care cost increase of 11%
Payroll Taxes	\$ 38,445	\$ 37,622	\$ 43,031	based on salary
Staff Travel	\$ 14,200	\$ 18,909	\$ 24,000	Anticipate increase in caseload, so higher travel costs
Consulting	\$ 9,000	\$ 8,400	\$ 6,000	IT services and databases; projected by experience 2011
Office Operations	\$ 34,850	\$ 31,426	\$ 39,950	based on 2011 experience; plus new non-capital hardware (laptops)
Dues & Publications	\$ 1,500	\$ 504	\$ 700	Eliminated some subscriptions in 2011; more online/free
Professional Development	\$ 9,500	\$ 8,760	\$ 7,450	Using rental cars/carpooling/more webinars
Marketing/PR	\$ 4,800	\$ 3,766	\$ 3,000	Based on 2011 experience
Volunteer Exp	\$ 6,250	\$ 2,808	\$ 3,500	Based on 2011 experience
Audit/Acctng	\$ 15,000	\$ 16,274	\$ 16,075	Based on 2011 experience
Occupancy	\$ 49,812	\$ 49,709	\$ 51,312	
Insurance	\$ 3,300	\$ 3,873	\$ 4,140	Based on 2011 experience
Interest	\$ 1,000	\$ 250	\$ 500	
HOME Choice goods	\$ 10,200	\$ -	\$ 114,000	Goods for HC Consumers; reimbursed by ODJFS
TOTAL EXPENSES	\$ 832,363	\$ 776,726	\$ 1,015,578	
NET	\$ 75,296	\$ 112,634	\$ 43,679	

NOTES:

1. Why projected Travel costs are not higher: Eliminated 1 HOME Choice position; more staff days off Nov/Dec
2. Office Operations: Includes 6 laptops and wireless access