

LTCO JUNE 2011
FINANCIAL REVIEW

ACCRUAL Statement Summary	Actual June 2011	Monthly Budget 2011	June 2011 Monthly	2011 Year to Date Actual	Year to Date Budget 2011	2011 Year To Date Variance	Variance %	Notes
Income								
Donations	\$538	\$1,250	-\$712	\$6,219	\$7,500	-\$1,281	83%	Donations down, quarterly donation request letter mailed 6/28/11
United Way Grant	\$2,781	\$2,781	\$0	\$16,686	\$16,686	\$0		United Way Grant is over as of 6/30/11-No new grant awards
Government Funding	\$58,022	\$57,998	\$24	\$333,234	\$347,987	-\$14,753	96%	
Misc. Revenue	\$359	\$0	\$359	\$441	\$0	\$441		Interest Checking \$11.18/LTCO Discharge Training Revenue \$348.23
Home Choice Revenue	\$15,000	\$15,000	\$0	\$104,000	\$90,000	\$14,000	116%	Additional Home Choice cases over budgeted case load YTD
Total Support and Revenue	\$76,700	\$77,029	-\$329	\$460,680	\$462,173	-\$1,593	100%	
WRAAA Cash Advance Received 3/31/11	\$55,000	\$0	\$55,000	\$55,000	\$0	\$55,000	0	
Personnel Costs								
Salary	\$39,317	\$41,281	\$1,964	\$235,476	\$252,421	\$16,945	93%	Changes in staffing-3 new hires in August
Benefits	\$10,469	\$9,720	-\$749	\$37,542	\$55,916	\$18,374	67%	Note: May health care invoice paid on 6/1/2011 - Budgeted for highest cost plans
Payroll Taxes	\$2,876	\$3,257	\$381	\$22,953	\$22,428	-\$525	102%	Workers Comp and unemployment insurance increased in 2011
TOTAL PERSONNEL COSTS	\$52,662	\$54,258	\$1,596	\$295,971	\$330,765	\$34,794	89%	
TOTAL NON-PERSONNEL COSTS	\$19,039	\$13,131	-\$5,908	\$81,856	\$80,635	\$1,221	102%	Two months of health insurance, AT&T phone bill, May and June paid in June
TOTAL EXPENDITURES	\$71,701	\$67,389	-\$4,312	\$377,827	\$411,400	\$33,573	92%	
NET OPERATING RESULTS	\$4,999	\$9,640	-\$4,640	\$82,753	\$50,773	\$31,981		
CASH BALANCE 6/30/11	\$272,052							

LTCO DONATIONS-CALENDAR YEAR

Year	Board	United Way Designated Donors	Regular & Corporate Donors	Volunteers	Other Donations	Summer Mailing	Holiday Mailing	TOTALS	Total # of Donors
2005	\$6,255.00	\$6,707.00			\$2,187.00	\$4,813.00	\$3,600.00	\$23,562.00	
2006	\$4,870.00	\$5,147.00			\$3,225.00	\$4,018.00	\$4,097.00	\$21,357.00	
2007	\$5,975.00	\$6,859.00			\$1,590.00	\$3,007.00	\$6,046.00	\$23,477.00	
2008	\$6,450.00	\$5,235.00	\$760.00		\$836.00	\$0.00	\$5,938.00	\$19,219.00	
2009	\$4,801.96	\$5,913.68	\$3,111.22		\$100.00	\$0.00	\$1,993.92	\$15,920.78	100
2010	\$4,621.80	\$3,329.97	\$3,586.42		\$500.00	\$0.00	\$6,072.26	\$18,110.45	153
2011	\$608.25	\$1,950.98	\$2,703.01	\$30.00	\$500.00		\$426.91	\$6,219.15	46
7/1/11-7/31/11			\$267.34					\$267.34	2