

ACCRUAL Statement Summary	Nov-11	Budget Nov 2011	Monthly Variance	Actual 2011 YTD	Budget 2011 YTD	Variance YTD	Variance %	Notes
REVENUE								
Donations	\$964	\$1,250	(\$286)	\$9,372	\$13,750	(\$4,378)	-32%	YE Donation letter mailed in December
United Way Grant	\$0	\$0	\$0	\$16,686	\$16,686	\$0	0%	United Way Grant ended 6/30/11-No new grant award
Government Funding*	\$59,757	\$57,998	\$1,759	\$636,793	\$637,975	(\$1,182)	0%	* Invoiced amount per month, not cash received-Note 2011 bed fee amt adjusted
Misc. Revenue	\$8	\$0	\$8	\$543	\$0	\$543		Interest Checking Acct./Misc. Revenue
Home Choice Revenue	\$23,000	\$15,000	\$8,000	\$196,000	\$165,000	\$31,000	19%	Higher number of cases accepted
Holiday Spirit Grant	\$0	\$0	\$0	\$12,000	\$0	\$12,000		Cleveland Plain Dealer Holiday Spirit Grant
TOTAL REVENUE	\$83,728	\$74,248	\$9,481	\$871,394	\$833,411	\$37,983	5%	
EXPENSES								
Salaries	\$43,827	\$42,501	(\$1,326)	\$450,383	\$469,241	\$ 18,858	4%	
All Benefits	\$8,426	\$9,976	\$1,550	\$81,596	\$111,489	\$ 29,893	27%	Budgeted for highest cost health plans (includes Workers Comp and Unemployment Ins.), some positions unfilled for period of time, benefit choices changed due to new staff
Payroll Taxes (FICA)	<u>\$3,192</u>	<u>\$3,169</u>	<u>(\$23)</u>	<u>\$32,971</u>	<u>\$35,190</u>	<u>\$ 2,219</u>	6%	
Total Personnel	\$55,446	\$55,646	\$201	\$564,949	\$615,920	\$ 50,971	8%	
Travel Reimbursement - Field	\$944	\$667	(\$277)	\$13,956	\$7,333	\$ (6,623)	-90%	More staff, more visits due to higher caseload/more community events
Travel Reimbursement - Training	\$26	\$1,184	\$1,158	\$4,005	\$5,687	\$ 1,682	30%	Use of carpools/rental cars to reduce mileage expense
Consulting Fees & Contract Services	\$4,976	\$750	(\$4,226)	\$15,414	\$8,250	\$ (7,164)	-87%	New database, More IT expenses in Nov.
Total Office Operations	\$1,732	\$3,369	\$1,637	\$30,090	\$32,300	\$ 2,210	7%	
Dues & Publications	\$0	\$167	\$167	\$155	\$1,837	\$ 1,682	92%	More online (free) materials utilized
Professional Development	\$451	\$916	\$465	\$8,075	\$10,076	\$ 2,001	20%	Reduced meeting and conference expenses
Marketing/Public Relations	\$0	\$400	\$400	\$800	\$4,400	\$ 3,600	82%	Reduced print marketing/PR - more online/web
Volunteer Expense	\$983	\$333	(\$650)	\$2,050	\$3,663	\$ 1,613	44%	Spread across year, Holiday Party in December
Auditing and Accounting	\$548	\$1,250	\$702	\$15,418	\$13,750	\$ (1,668)	-12%	Audit/Acctg fees spread across the year in budget; audit paid in full 7/2011
Occupancy	\$4,192	\$4,151	(\$41)	\$49,710	\$45,661	\$ (4,049)	-9%	1 month paid in advance so 12 mons have been pd in 11 mons
Insurance	\$0	\$275	\$275	\$3,048	\$3,025	\$ (23)	-1%	Expense averaged across the year; bill paid in spring
Interest	\$0	\$83	\$83	\$0	\$917	\$ 917	100%	Bills paid on time
PD Holiday Spirit Goods Purchased	\$664	\$0	\$664	\$664	\$0	\$ 664		Holiday Spirit Grant for Home Choice Consumer Needs
Home Choice Goods	\$8,827	\$0	(\$8,827)	\$15,610	\$0	\$ (15,610)		Reimbursed goods Home Choice 2010-2011 cases
Home Choice Contract Labor	<u>\$566</u>	<u>\$850</u>	<u>\$284</u>	<u>\$7,510</u>	<u>\$9,350</u>	<u>\$ 1,840</u>	20%	Eliminated 1 of 2 contract positions mid-year
Total Non-Personnel	\$23,908	\$14,395	-\$8,185	\$166,505	\$146,249	\$ (20,256)	-14%	
TOTAL EXPENDITURES	\$79,353	\$70,041	(\$9,312)	\$731,454	\$762,169	\$ 30,715	4%	
NET OPERATING RESULTS	\$4,375	\$4,207		\$139,940	\$71,242			
CASH BALANCE 11/30/11	\$266,044							