

September 2011-2010
Budget Review

ACCRUAL Statement Summary	Actual Sept 2011	Actual Sept 2010	Monthly Variance	Actual 2011 YTD	Actual 2010 YTD	Variance YTD	Variance %	Notes
REVENUE								
Donations	\$0	\$515	(\$515)	\$8,203	\$9,983	(\$1,780)	-22%	Donations down YTD
United Way Grant	\$0	\$2,781	(\$2,781)	\$16,686	\$23,058	(\$6,372)	-38%	United Way Grant ended 6/30/11; funds recvd full yr 2010
Government Funding	\$53,363	\$54,001	(\$638)	\$510,307	\$506,633	\$3,674	1%	
Misc. Revenue	\$12	\$13	(\$1)	\$524	\$90	\$434	83%	Revenue from Training Program Fees
Home Choice Revenue	<u>\$35,000</u>	<u>\$22,000</u>	<u>\$13,000</u>	<u>\$161,000</u>	<u>\$44,000</u>	<u>\$117,000</u>	73%	Home Choice started June 2010
TOTAL REVENUE	\$88,375	\$79,310	\$9,065	\$696,720	\$583,764	\$112,956	16%	
EXPENSES								
Salaries	\$44,724	\$39,864	\$4,860	\$363,836	\$367,959	(\$4,123)	-1%	
All Benefits	\$6,574	\$2,771	\$3,803	\$64,322	\$65,337	(\$1,015)	-2%	
Payroll Taxes (FICA)	\$3,282	\$2,822	\$460	\$26,671	\$26,939	(\$268)	-1%	
Total Personnel Costs	\$54,580	\$45,458	\$9,122	\$454,829	\$460,234	(\$5,405)	-1%	
Travel Reimbursement - Field	\$1,919	\$1,863	\$56	\$11,717	\$8,402	\$3,315	28%	In 2010 travel not separated field/training-2011 more staff travel
Travel Reimbursement - Training	\$359	\$0	\$359	\$3,942	\$0	\$3,942	100%	New expense field for 2011
Consulting Fees and Contract Services	\$539	\$734	(\$195)	\$6,328	\$4,702	\$1,626	26%	2011-temporary labor not budgeted, additional consulting fee for new website
Total Office Operations	\$2,237	\$3,226	(\$989)	\$26,168	\$28,721	(\$2,552)	-10%	
Dues & Publications	\$0	\$0	\$0	\$155	\$24	\$131	84%	More publications in 2011
Professional Development	\$1,378	\$284	\$1,094	\$6,080	\$4,771	(\$1,309)	-22%	Increased staff and CEU requirements
Advertising (2010 category only)	\$0	\$0	\$0		\$2,075	(\$2,075)		Advertising for jobs due to turnover and ED position 2010; no longer pay for ads
Marketing/Public Relations	\$0	\$0	\$0	\$800	\$0	\$800	100%	Expense category created in 2011
Volunteer Expense	\$25		\$25	\$756	\$0	\$756	100%	New expense field for 2011/Previous years volunteer expense on a grant
Auditing and Accounting	\$516	\$454	\$62	\$14,325	\$4,984	\$9,341	65%	Timing on paying auditor fees
Occupancy (Rent & Utilities)	\$4,192	\$4,093	\$99	\$41,325	\$45,879	(\$4,554)	-11%	New lease agreement signed in 2010-Gave space back
Insurance	\$0	\$631	(\$631)	\$3,048	\$3,118	(\$70)	-2%	Added additional coverages for UW grant
Interest Expense	\$0	\$0	\$0	\$0	\$0	\$0		
Home Choice Goods	\$1,666	\$2,955	(\$1,289)	\$8,273	\$4,743	\$3,530	43%	Home Choice started in June 2010
Home Choice Contract Labor	\$1,148	\$0	\$1,148	\$5,638	\$0	\$5,638	100%	No contract labor in 2010
Misc. Expense	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>	<u>\$82</u>	<u>(\$82)</u>		
Total Non-Personnel Costs	\$13,979	\$14,240	(\$261)	\$128,555	\$107,502	\$21,053	16%	
TOTAL EXPENDITURES	\$68,559	\$59,698	\$8,862	\$583,384	\$567,736	\$15,648	3%	
NET OPERATING RESULTS	\$19,815	\$19,612	\$203	\$113,336	\$16,027	\$97,309		