ACCRUAL Statement Summary	Actual Sept 2011	Budget Sept 2011	Monthly Variance	Actual 2011 YTD	Budget 2011 YTD	Variance YTD	Variance %	Notes
REVENUE								
Donations	$0	$1,250	($1,250)	$8,203	$11,250	($3,047)	-27%	YE Donation letter to be mailed mid-November
United Way Grant	$0	$0	$0	$16,686	$16,686	$0	0%	United Way Grant ended 6/30/11-No new grant award
Government Funding*	$53,363	$57,998	($4,635)	$510,307	$521,980	($11,673)	-2%	* Invoiced amount per month, not cash received
Misc. Revenue	$12	$0	$12	$524	$0	$524		Interest Checking Acct./Misc. Revenue
Home Choice Revenue	$35,000	$15,000	$20,000	$161,000	$135,000	$26,000	19%	Higher number of cases accepted
TOTAL REVENUE	**$88,375**	**$74,248**	**$14,127**	**$696,720**	**$684,916**	**$11,804**	**2%**	
EXPENSES								
Salaries	$44,724	$42,501	($2,223)	$363,836	$382,513	$ 18,677	5%	
All Benefits	$6,574	$9,976	$3,402	$64,322	$92,659	$ 28,337	31%	Budgeted for highest cost health plans (includes Workers Comp and Unemployment Ins.), some positions unfilled for period of time
Payroll Taxes (FICA)	$3,282	$3,169	($113)	$26,671	$26,686	$ 15	0%	
Total Personnel	**$54,580**	**$55,646**	**$1,067**	**$454,829**	**$501,858**	**$ 47,029**	**9%**	
Travel Reimbursement - Field	$1,919	$667	($1,252)	$11,717	$6,000	$ (5,717)	-95%	More staff, more visits due to higher caseload/more community events
Travel Reimbursement - Training	$359	$1,184	$825	$3,942	$4,653	$ 711	15%	Use of carpools/rental cars to reduce mileage expense
Consulting Fees & Contract Services	$539	$750	$211	$6,328	$6,750	$ 422	6%	
Total Office Operations	$2,237	$3,369	$1,132	$25,862	$26,796	$ 934	3%	
Dues & Publications	$0	$167	$167	$155	$1,503	$ 1,348	90%	More online (free) materials utilized
Professional Development	$1,378	$916	($462)	$6,385	$8,244	$ 1,859	23%	Reduced meeting and conference expenses
Marketing/Public Relations	$0	$400	$400	$800	$3,600	$ 2,800	78%	Reduced print marketing/PR - more online/web
Volunteer Expense	$25	$333	$308	$756	$2,997	$ 2,241	75%	Spread across year, Holiday Party in December
Auditing and Accounting	$516	$1,250	$734	$14,325	$11,250	$ (3,075)	-27%	Audit/Acctg fees spread across the year in budget; audit paid in full 7/2011
Occupancy	$4,192	$4,151	($41)	$41,325	$37,359	$ (3,966)	-11%	1 month paid in advance so 10 mons have been pd in 9 mons
Insurance	$0	$275	$275	$3,048	$2,475	$ (573)	-23%	Expense averaged across the year; bill paid in spring
Interest	$0	$83	$83	$0	$750	$ 750	100%	Bills paid on time
Home Choice Goods	$1,666	$0	($1,666)	$8,274	$0	$ (8,274)		Reimbursed goods Home Choice 2010-2011 cases
Home Choice Contract Labor	$1,148	$850	($298)	$5,638	$7,650	$ 2,012	26%	Eliminated 1 of 2 contract positions mid-year
Total Non-Personnel	$13,979	$14,395	$415	$128,555	$120,027	$ (8,528)	-7%	
TOTAL EXPENDITURES	**$68,559**	**$70,041**	**$1,482**	**$583,384**	**$621,885**	**$ 38,501**	6%	
NET OPERATING RESULTS	***$19,815***	***$4,207***	**($15,609)**	***$113,336***	***$63,031***	***$ (50,305)***		
CASH BALANCE 9/30/11	**$267,429**							